

<b>Job Title</b>	Industry Employment Specialist
<b>PVN ID</b>	QC-2411-006593
<b>Category</b>	Instruction and Social Service
<b>Location</b>	QUEENS COLLEGE
<b>Department</b>	Accounting
<b>Status</b>	Full Time
<b>Annual Salary</b>	\$93,134.00 - \$99,532.00
<b>Hour(s) a Week</b>	35
<b>Closing Date</b>	Feb 02, 2025 (Or Until Filled)

## General Description

---

The Office of Careers & Industry Partnerships (OCIP) at the City University of New York seeks Industry and Employer Engagement Specialists to identify career opportunities and grow hiring pipelines for CUNY students and graduates.

Specialists will engage with employers in defining workforce needs, identifying hiring challenges and opportunities in Accounting, specifying skills and proficiencies needed to fill available roles, and exploring partnerships to help grow New York's emerging industries.

The Department of Accounting and Information Systems at Queens College prepares students for successful careers in accounting, auditing, taxation, and financial services. Our programs combine rigorous academic training with practical skills development, equipping graduates for both public and private sector roles. Our curriculum emphasizes both traditional accounting principles and emerging technologies, preparing students to work in various specializations including public accounting, corporate finance, forensic accounting, and governmental accounting. The department committed to maintaining strong connections with accounting firms, regional practices, and industry partners, facilitating internship and employment opportunities for our diverse student body.

### Build a Community:

- Secure partnerships with employers offering paid internship, clinical placement, and full-time job opportunities to students with target majors
- Continuously cultivate and grow employer relationships
- Share employment opportunities and, where appropriate, refer qualified students to employers for specific roles

## Other Duties

---

**Establish a Peer Network:**

- Coordinate with other industry specialists, campus career offices and CUNY leadership to maximize industry partnerships benefiting the campus and to learn about student and employer needs

**Create Pathways:**

- Secure paid internships and full-time job offers within target majors for our newest graduates

**Communicate and Improve:**

- Share knowledge with faculty, advisors, and the broader campus to encourage alignment with in-demand skills
- Participate in CUNY-wide training and events and utilize common tools deployed across the initiative

## Qualifications

---

**MINIMUM QUALIFICATIONS**

The minimum requirements for this position are a Bachelor's degree and four years of professional work experience

Ideally, candidates will have one or more of the following:

- Experience in career services or economic or workforce development
- Experience with community and business outreach, ideally in implementing talent acquisition, outreach strategies, and business development
- Understanding of business and recruitment and hiring practices in key sectors of the NYC economy (e.g., tech, healthcare, green energy)