# Managing an F&A Project:

Expectations
Communications
Stakeholders
Systems

Chea Smith – Rutgers Deb Carmel - Maximus

# F&A Projects

Unusual?

Bizarre?

Unique?

# **F&A Projects**

# Why are F&A projects different?

Goal

Resources

Cycle

# F&A Projects – Management Challenges

- Diverse understanding of goal
- Resource systems designed for non-F&A purposes
- •2-3 (ONR) or 3-5 (CAS) year cycle
  - Lose institutional knowledge
  - Cost accountants assigned other projects

# Timeline

July-17	August-17	September-17	October-17	November-17	December-17
Begin FY					
January-18	February-18	March-18	April-18	May-18	June-18
Space Survey Planning	Select Survey Departments	Space Training	Space Survey	Space Survey	End FY
July-18	August-18	September-18	October-18	November-18	December-18
Review Space Results		Prelim Financial Data	F&A Rate Propose Fixed Asset Data	sal Preparation——	Review & Submit
January-19	February-19	March-19	April-19	May-19	June-19
				Federal Data Request	
July-19	August-19	September-19	October-19	November-19	December-19
Possible Additional Data Request		Federal Site Visit	Negotiation		

### **BASE YEAR**

# Base Year – Management Tasks

#### **Establish teams**

High Level – need decision makers

#### Make decisions

- Rate expectations
- Staffing

### **Assess diverse expectations**

### Base Year – Manage F&A Tasks

#### **Space Survey / Equipment Inventory**

- Plan process
- Set up team
- Train
- Gather data
- Conduct survey
- Review data
- Revisit respondents for quality control

### Base Year – Communication Strategy

- **Clout -** Respondents need to understand how your goals are different from theirs
- Clarity Add as much detail as possible when ask other functional groups for assistance
- **Connection -** F&A needs data that can be linked to data from other systems
- **Creativity -** Respondents' data is in systems that serve their purposes
  - May need modification to fit F&A needs

#### YEAR TWO - F&A YEAR

#### Year Two

#### **Management Tasks**

- •Find clout before you need it
- Protect time of F&A team
- Continue to assess expectations

#### **Year Two**

#### **Management Tasks**

- Set up communication avenues
  - Frequency depends on audience
  - Remember to contact CAS or DCAA when necessary

# Year Two – Manage F&A Tasks

#### **Preparation**

- Meet data providers ASAP
  - Explain F&A needs and timeline

# Year Two – Manage F&A Tasks

### **Gather & Modify data**

- Financial
- Organizational
- Asset

# Year Two – Manage F&A Tasks

#### **Cost Accounting**

- Establish cost pools and bases; determine allowable expenses
- Allocate indirect costs to functional bases
- Discuss F&A rate near end of process

### Year Two – Communication Strategy

**Clout -** Set up regular meetings with higher management

**Connection -** Establish good relationships with functional people who will answer unusual questions

### Year Two – Communication Strategy

Clarity - Analysis will uncover issues!

Sources will need to provide more information!

Be clear when ask for information about a particular process or transaction

**Creativity -** Find another way to understand or to get data

# **Proposal**

#### **Management Tasks**

- Rate review; get Upper Management buy-in
- Certification signatures
- Prepare proposal documents and schedules
- Submit proposal
- Document process

### Federal Review and Negotiation

#### **Management Tasks**

- Keep communication lines open
- Explain site visit protocol to departments
- Decide how to handle negotiation

# Federal Review and Negotiation

#### F&A Tasks

- Respond to federal data requests
- Assess trend of federal questions
- Negotiate F&A rate

# **F&A Projects**

### Why are F&A projects different?

Goal is hard to define

Resources are allocated to other tasks

Cycle is long – "Important but not urgent!"

# Questions?

chea.smith@rutgers.edu
deborahcarmel@maximus.com